



Different and Distinct

- ❖ Your feet are planted on an ancient island. The Palos Verdes Peninsula was once part of the Channel Islands archipelago – and a sister to the island you see to the west of the resort, Catalina Island.
- ❖ Guests watch the sun rise and set over the Pacific Ocean, all in a single day. The resort's unique setting affords panoramic coastal views and an unrivaled vantage point at both sunrise and sunset.
- ❖ California gray whales migrate the waters just offshore from December through May. Guests can spot these gentle giants alongside pods of dolphin and other Pacific marine life through the lenses of several telescopes set along Terranea's coastal bluffs. A one-of-a-kind volunteer program lets guests participate in the official whale count.
- ❖ Terranea's scene-stealing backdrop has attracted Hollywood film crews since the 1950s, when Lloyd Bridges starred as ex-Navy diver Mike Nelson in the popular TV adventure series, *Sea Hunt*. More recent blockbusters such as *Pirates of the Caribbean*, *The Aviator*, *Pearl Harbor*, *Charlie's Angels* and *Fun with Dick and Jane* spotlight the resort's dramatic landscape and oceanfront setting.
- ❖ Artistic elements throughout the resort showcase the talent and workmanship of local artisans. Terranea's gathering spaces incorporate original paintings, designs and sculptures created by artists from the local community. Each piece is a reflection of the area's picturesque natural beauty and vibrant heritage.
- ❖ Falconry at Terranea offers hands-on encounters with Falcons, Harris Hawks and Eurasian Eagle Owls. Expert falconers educate guests about these majestic birds of prey, from general identification to the important roles they play at Terranea and in the wild.
- ❖ The end of each day at Terranea is marked by an ancient ritual – the ringing of quartz crystal *Singing Bowls*. Conducted on the terrace of the resort lobby, this sunset ceremony is known for healing and relaxation through the pure sound and vibration of the crystal as it resonates into the night.
- ❖ Seasonal dining menus feature organic, freshly picked ingredients from the Chef's Garden. Located just steps from the kitchen, the garden produces an assortment of fruits, vegetables and herbs year-round. Guests can learn about Terranea's sustainable growing practices during private workshops, where a hands-on tour concludes with a healthy gourmet snack straight from the garden.
- ❖ Terranea is committed to environmental stewardship. Sustainable design and sensitivity to natural surroundings have remained at the core of Terranea's development from start to finish. Today, eco-friendly practices continue to feature prominently throughout the resort – from green building materials to employee uniforms derived from plastic water bottles. The bar countertop at Nelson's restaurant is fashioned out of recycled wine bottles.
- ❖ Terranea occupies only one-quarter of its 102-acre site, allowing guests to enjoy more than 75 acres of untouched, natural landscape. The resort is home to extensive walking, hiking and bird watching footpaths along the scenic Discovery Trail, part of the Palos Verdes Peninsula trail system.
- ❖ Guests cozy up to more than 228 outdoor fire pits and fireplaces located throughout the resort. Perfect for stargazing or s'mores, there's always a warm seat to be found by the fire.



FACT SHEET

OVERVIEW

Poised above coastal bluffs with sweeping views of the Pacific Ocean, Terranea (terra-NAY-a) Resort debuted in June 2009 as the only luxury resort destination on the Los Angeles coast. Guests enjoy a sophisticated, yet relaxed ambiance at this Mediterranean-inspired retreat surrounded by a glistening, panoramic seascape.

Celebrated for its natural beauty, the 102-acre estate features 582 guestrooms and suites, including spacious bungalows, casitas and villas. Luxurious amenities spotlight eight unique dining experiences, a full-service spa and fitness center, award-winning golf course, three swimming pools, kids' club, ecological enrichment programs and 135,000 square feet of indoor and outdoor wedding and event space.

LOCATION

Terranea is located on the Palos Verdes Peninsula, one of Southern California's most scenic and coveted coastlines overlooking the Pacific Ocean and Catalina Island. Guests enjoy a tranquil escape in this natural haven, with convenient access from both Los Angeles International and Long Beach airports and situated just 30 miles southwest of downtown Los Angeles.

ADDRESS

100 Terranea Way Drive
Rancho Palos Verdes, CA 90275
Phone: (310) 265-2800
Fax: (310) 265-2700
www.terranea.com

ACCOMMODATIONS

Terranea Resort has been meticulously designed to heighten and preserve the natural beauty of its oceanfront backdrop, showcasing a coastal Mediterranean aesthetic with design elements sensitive to the native environment. Each of the resort's 582 spacious guest retreats exude a warm, residential feel with luxurious, yet comfortable furnishings and private balconies that overlook elegant gardens and breathtaking ocean vistas.

Terranea's 360-room hotel offers 326 guest rooms and 34 suites that range from 450 square feet to the 1,800-square-foot Presidential Suite. Contemporary features include rich linens, stone baths and amenities such as flat-screen TVs, iPod docking stations and Wi-Fi access.

For added space and privacy, guests can choose from 20 two-bedroom bungalows, 50 three-bedroom ocean view casitas and 32 villas that range from 1,850 square feet to 2,800 square feet. Each offers spacious kitchens and living areas. Room lock-off capabilities offer added flexibility for groups of any size.

GUEST ROOM AMENITIES

- All rooms offer private balconies, most with ocean views
- Multimedia desktop work stations
- Four-fixture stone baths and custom amenities
- Salon-style hair dryer
- Flat-screen televisions
- Wireless high-speed Internet access
- Iron and ironing board
- In-room safe large enough to accommodate a laptop
- Premium amenities include hardwood floors, granite countertops, vaulted ceilings, spa baths, and indoor and outdoor fireplaces

RESORT AMENITIES & SERVICES

- Three heated swimming pools include the Resort pool with 140-foot waterslide, Spa pool and adults-only Cielo Point
- Children's splash zone
- Eight dining options, from full-service to casual fare
- 135,000 square feet of flexible indoor and outdoor meeting and event space
- Full-service business center
- 50,000 square foot spa and fitness center complete with 25 treatment rooms and an oceanfront yoga and Pilates studio
- 228 fire pits and fireplaces
- Tide Pool Kids' Club and Adventure Camp
- Discovery Trail nature walk and hiking trail
- Secluded beach cove
- Bocce Ball, croquet, horseback riding, falconry and other outdoor activities
- Pointe Discovery activity center with land and sea adventures such as horseback riding, ocean kayaking, paddle boarding and watersports
- Tennis at Peninsula Racket Club, complimentary shuttle
- Boutique retail shops

- 24-hour concierge
- Separate group check-in desk

FOOD & BEVERAGE

Catering to an international palate, Terranea's eight exceptional dining venues range from gourmet cuisine to casual fare - all set against the Pacific Ocean.

mar'sel

Terranea's signature restaurant reflects a modern twist on California cuisine as inventive as its name suggests (Spanish for "sea" and French for "salt"). A seasonal, gourmet menu from award-winning Chef Michael Fiorelli spotlights local ingredients alongside herbs and produce grown on property in the chef's garden.

Nelson's

With its spectacular cliff-top setting directly above the Pacific Ocean, Nelson's is a guest favorite for casual dining. Enjoy coastal cuisine and a warm, friendly bar atmosphere surrounded by outdoor fire pits and unrivalled sunset views.

Catalina Kitchen

From a business breakfast to lunchtime gatherings with the family, guests savor a variety of options throughout the day in this elegant, yet inviting atmosphere. Dine indoors, or al fresco on the outdoor terrace, amid ocean breezes and views of the coastline and the sparkling resort pool.

Additional dining options include:

- The Terranea Grill
- Cielo Point (open seasonally)
- Lobby Bar & Lounge
- sea beans coffee & sweets shop
- Spa Café

MEETING FACILITIES

Terranea features more than 135,000 square feet of flexible indoor and outdoor event space. Oceanfront terraces, elegant gardens and manicured lawns offer a scenic backdrop for weddings, while state-of-the-art business amenities cater to meetings and groups of any size.

- 75,000 square feet of outdoor space

- 18,000-square-foot Palos Verdes Grand Ballroom
- 6,600-square-foot Marineland Ballroom
- 4,300-square-foot Catalina Room
- 33 meeting rooms
- Three executive board rooms
- Two hospitality suites

THE SPA AT TERRANEA

The award-winning Spa at Terranea is a 50,000-square-foot oasis set amid sweeping views of the Pacific Ocean and Catalina Island. Luxurious treatments and state-of-the-art amenities pamper both resort guests and daytime visitors.

- 25 treatment rooms
- Separate men's and women's indoor and outdoor relaxation areas
- 25,000 square feet of outdoor space, including private Spa pool and hot tubs
- Manicure and pedicure stations
- Hair and beauty salon services
- 5,000-square-foot fitness center with yoga and Pilates studio
- Expansive retail outlet with custom spa products
- Spa Café

THE LINKS AT TERRANEA

This award-winning, 9-hole par 3 oceanfront course was designed by Todd Eckenrode, Origins Golf Design Irvine, CA. Featuring a short game practice area with chipping and putting greens, the links offer an affordable and enjoyable golf experience on one of the most scenic peninsulas in Southern California. The practice putting green is an expansive, two-tiered complex that can be utilized as a 9- or 18-hole putting course.

Golfers can enjoy additional offerings at Trump National Golf Club, a public 18-hole course located three miles south of Terranea.

POINTE DISCOVERY

Pointe Discovery serves as a one-stop shop for guests eager to explore the region's diverse range of outdoor adventures. This activity concierge specializes in unique and indigenous recreational activities. Offering customized experiences for

every interest and skill level, Point Discovery excursions range from horseback rides and birding hikes to ocean kayaking and tide pool walks. Expert guides include local naturalists, ornithologists and artists who offer friendly and knowledgeable insight into Palos Verdes' unique ecology and character. Guests can book *Aqua Adventure* and *Terra Adventure* tours, or purchase gear inside Pointe Discovery.

MAREA

Named for the Italian and Spanish words for *tide*, marea is a luxury boutique that showcases high-end resort wear, adventure apparel and exclusive, one-of-a-kind jewelry and home goods for men, women and children. Located in the porte cochere, marea is a focal point of the Resort's entrance and its refined elegance sets the tone for the entire property.

AFFILIATIONS

Terranea Resort is owned by a joint venture comprised of and managed by affiliates of Lowe Enterprises and JC Resorts.

MANAGEMENT

Destination Hotels & Resorts
Terri A. Haack, Executive Vice President & Managing Director
Agnelo Fernandes, Vice President of Sales & Marketing

ARCHITECT

Hill Glazier, Los Angeles

INTERIOR DESIGN

BAMO, San Francisco

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THE SPA AT TERRANEA FACT SHEET

Overview

Coastal breezes and the gentle echo of Pacific Ocean waves offer a serene oasis to rejuvenate body and spirit at The Spa at Terranea.

Spanning 50,000 square feet, the award-winning spa, salon, wellness and fitness center blends a tranquil Mediterranean ambiance with state-of-the-art design by the foremost experts in wellness and restorative therapy. Natural stone, native woods, bamboo and water elements transition indoor to outdoor spaces seamlessly, preserving the delicate harmony between nature. Holistic body treatments reflect the beauty and energy of the Spa's oceanfront setting.

Resort guests and daytime visitors discover a private sanctuary with 25 treatment rooms that overlook a glistening, panoramic seascape and Catalina Island. The Spa at Terranea features an oceanfront yoga and Pilates studio, expansive fitness center, full-service salon, Spa Cafe and boutique. Lush, garden settings surround the private Spa pool and hot tubs, relaxation lounges and fire pits totaling 25,000 square feet of outdoor space.

Contact / Hours

100 Terranea Way
Rancho Palos Verdes, CA 90275
Appointments: (310) 265-2740
Hours: 8:00 a.m. – 6:00 p.m. daily
www.terranea.com/spa

The Spa Amenities

The Spa at Terranea offers 25 luxury treatment rooms overlooking the Pacific Ocean, with tranquil spaces for massage, hydrotherapy and facial rituals. For couples, three Signature Treatment Suites soothe with freestanding copper soaking tubs, warm fireplaces, infrared saunas, couples' massage tables and Swiss showers.

Outside, guests cool off with a dip in the exclusive, adults-only pool or lounge beneath private cabanas. Elegant gardens and fire pits offer quiet spaces to unwind amid breathtaking ocean views.

Pampering amenities at The Spa at Terranea include:

- 15 Massage spa treatment rooms
- 4 Facial (or Massage) salons
- 2 Vichy/wet treatment rooms
- 1 Hydrotherapy room
- 3 Signature Treatment VIP Suites
- Oceanfront adult lap pool with private cabanas
- Men's and women's indoor and outdoor relaxation areas with sauna, steam room, whirlpool and cold plunge pool.
- Co-ed relaxation lounges with Pacific Ocean views
- Garden lounge seating and cozy outdoor fire pits

Fitness and Wellness Center

The 5,000-square-foot Fitness and Wellness Center inspires energy and movement in a state-of-the-art space that features panoramic views of the Pacific Ocean. Floor-to-ceiling windows bring the beauty of nature indoors as guests circuit an array of cutting-edge weight training and cardiovascular equipment.

The Center also offers a diverse group fitness program that ranges from yoga to water aerobics and outdoor adventures. Classes are offered inside the oceanfront movement studio or on the terrace.

- 5,000-square-foot Fitness and Wellness Center
- Oceanfront yoga and movement studio
- Expansive outdoor terrace
- Personal training
- Group fitness schedule featuring aerobics, spinning, Pilates, yoga and meditation
- Outdoor hiking, cycling and water movement classes

Salon Services

The Spa at Terranea's full-service Salon pampers with signature beauty rituals, rejuvenating skincare treatments, hair styling and makeup services provided by a dedicated team of specialists. An exclusive VIP area offers an intimate setting and personalized service for bridal parties and special occasions.

- Signature manicures and pedicures, featuring reflexology massage and nourishing herbal and mineral treatments
- Full-service hair care, including cut, color, highlights and styling
- Makeup application and expert consultations
- Wedding day makeup and hair styling

Spa Café and Boutique

Open for breakfast and lunch, the Spa Café offers a tranquil setting for light fare, fresh smoothies and juices. Simple preparations spotlight local ingredients like lemongrass, avocado and cilantro.

The Spa Boutique offers an artful array of premier gifts and spa products, including organic candles and earth-friendly massage oils, body scrubs and other skincare items.

**Signature
Treatments**

The Spa at Terranea awakens guests to nature's sacred rhythms with healing rituals that follow the daily cycle of energy, rest and repair. Morning treatments stimulate mind and spirit, while calming afternoon and evening rituals restore balance and peace.

Morning Rituals

Crystal Reflections – A luxurious footbath of healing quartz crystal and reflex-structural foot massage aligns body and mind.

Ocean Prelude – The life-giving waters of the Pacific inspire this full-body treatment, which features a nutrient-rich seaweed wrap and warm saltwater bath before an indulgent, long-stroke rhythmic massage with sensuous oils derived from natural kelp.

**Late Afternoon /
Evening Rituals**

El Segundo Blue – Like a butterfly's metamorphosis, this journey begins with a soothing massage of fragrant botanicals before guests are wrapped in a blissful cocoon of revitalizing blue mineral sea clay. A heavenly head and scalp massage inspires deep tranquility before emerging renewed in body, mind and spirit.

Flickering Embers – The fire's warm glow and subtle hints of incense inspire a deep awareness of the essential self. Begin with a detoxifying body wrap of rich volcanic ash, followed with a neutral bath of essential oils and minerals. An abdominal Hara massage restores balance, while warm marine body compresses soothe the lower back, knees and neck.

Opening Date

June 2009

Management

Destination Hotels & Resorts

Architect

Hill Glazier, Los Angeles

Interior Design

BAMO, San Francisco

Spa Consultants

Braham and Schultz



PACIFIC OCEAN VISTAS OFFER MAJESTIC BACKDROP TO EXCEPTIONAL MEETINGS AND EVENTS AT TERRANEA RESORT

Terranea Resort is Southern California's premier meeting and event destination. Opened in June 2009, the 102-acre luxury estate welcomes with more than 135,000 square feet of flexible meetings and event space in a majestic oceanfront setting.

Planners will find a warm haven at this Mediterranean-style resort, with more than 33 unique event spaces, all framed by the Pacific Ocean. Spectacular indoor and outdoor venues range from elegant ballrooms to coastal terraces, lush gardens and manicured lawns overlooking the scenic Pacific coastline as well as Catalina Island.

In addition to being an ideal setting, Terranea also offers upscale amenities for guests including a luxurious Spa, award-winning golf and acclaimed cuisine. For meetings, state-of-the-art business capabilities and spacious guest retreats cater to gatherings of any size. The 582-room resort features a 360-room hotel alongside 20 two-bedroom bungalows, 50 three-bedroom ocean view casitas and 32 luxury villas that tailor to groups in a more intimate setting. The resort is located just 20 miles from the Los Angeles International and Long Beach airports.

INSPIRED INDOOR SETTINGS

Palos Verdes Grand Ballroom

With elegant décor and sweeping coastal views, the 18,000-square-foot Palos Verdes Grand Ballroom offers an unrivaled setting for lavish celebrations, award banquets, conferences and tradeshows. Attendees gather beneath soaring 24-foot ceilings in this spacious venue, which flows seamlessly between graceful foyers and the outdoor Palos Verdes Terrace overlooking the Pacific Ocean. The Grand Ballroom seats up to 1,000 guests, and can be divided into several sections to accommodate large and small groups.

Marineland Ballroom

This comfortable venue located just off the main lobby offers 6,600 square feet of meeting space, highlighted by 19-foot ceilings and sunlit bay windows that look out over endless ocean vistas. Ideal for mid-sized functions, the Marineland Ballroom seats up to 400 guests and features generous foyer space. The ballroom also divides into three smaller sections, each equipped with large dropdown screens and Lumina 6500 projectors.

(more)

Catalina Room

Floor-to-ceiling windows and an expansive outdoor terrace overlooking Catalina Island provide a scenic backdrop for receptions and special events. The 4,300-square-foot multi-functional Catalina Room seats up to 230 guests, with additional seating and event space on the terrace or rolling lawns just outside.

Point and Cove Meeting Rooms

For more intimate business gatherings, Terranea offers 15 sophisticated breakout rooms in a multitude of configurations. The resort's Point and Cove meeting rooms are conveniently located on the ground floor. Many feature seamless flow to ocean view terraces, allowing guests to mingle amid the striking beauty of Palos Verdes' natural setting.

Executive Boardrooms

Guests can also choose from three state-of-the-art boardrooms, two that feature their own fireplaces. Each of these executive spaces offer fully integrated A/V functionality, as well as private balconies overlooking the lush grounds of the resort and the Pacific horizon.

Hospitality Suites

Terranea's three hospitality suites provide space for additional entertaining or intimate meetings in a stylish, residential setting. Guests relax in spacious living areas with panoramic ocean views and private walkout terraces.

OCEANFRONT EVENTS

Unique outdoor spaces at Terranea Resort have been meticulously developed to heighten and preserve the natural beauty of their surroundings. A total of nine outdoor venues offer 75,000 square feet of additional space for weddings and receptions, concerts, business retreats and social events. Guests choose from sunlit terraces and lush natural lawns poised above coastal bluffs, all with sweeping views of the Pacific Ocean.

With a gently rolling lawn and a dramatic ocean backdrop, **The Meadows** is an ideal venue for outdoor weddings and special occasions that provides 16,000 square feet of event space. Equally breathtaking, the 13,000-square-foot **Palos Verdes Terrace and Lawn** flows seamlessly from the adjacent Palos Verdes Ballroom to complement grand celebrations or set the stage for elegant outdoor gatherings.

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THE LINKS AT TERRANEA FACT SHEET

Location / Contact:	Terranea Resort 100 Terranea Way Rancho Palos Verdes, CA 90275 Tee time reservations: (310) 265-2755 www.terranea.com
Hours of Operation:	First Tee Time Monday – Thursday: 8:00am Friday – Sunday: 7:30am Golf House Hours Monday – Thursday: Open at 7:30am Friday – Sunday: Open at 7:00am
Opening Date:	July 2009
Course Architect:	Todd Eckenrode – Origins Golf Design, Irvine, CA
Golf Professional:	Buddy Nichols, PGA – Director of Golf
Course Overview:	<p>The Links at Terranea offers a singular golf experience in Southern California, set apart by lush natural terrain and dramatic vistas overlooking the Pacific Ocean and Catalina Island.</p> <p>Named the 2009 Development of the Year by <i>Golf Inc.</i> and rated second in its class by <i>Golf Magazine</i>, this 9-hole, par-3, oceanfront course was designed by Todd Eckenrode of Origins Golf Design, Irvine, CA. The collection of nine amazing par-3 holes is masterfully routed and integrated with each other and the natural surroundings. Elevation changes, green contours, artful bunkering and unobstructed sightlines enhance the Links' wide range of strategic elements. Totalling approximately 1,239 yards, the course features tee placements ranging from 104 to 173 yards for an inviting short- and mid-range setup that appeals to both new and experienced golfers.</p> <p>Players enjoy an expansive, multi-tiered short game practice area with chipping and putting greens, as well as private and group instruction, junior player lessons and golf clinics led by the Links' PGA professionals. The Golf House offers premium golf club and walking cart rentals, golf accessories and apparel. A relaxed outdoor seating area overlooks scenic coastline.</p>

Eco-Sensitive Design: The Links at Terranea incorporates natural irrigation and treatment through vegetated wetland channels called Bioswales, containing plant species that remediate secondary water sources through sedimentation, filtration, absorption and vegetative uptake. In addition to enhancing water quality, these wetlands serve as habitat for native species.

The use of pesticides and fertilizers are limited to those which are either organic in nature or pose no residual effect on the environment.

Course Attributes:

Hole	Name	Yards*	Architect’s Notes
1	Long Point	123	The historic name for the scenic landscape on which the course begins.
2	Boomerang	104	A boomerang-shaped green wraps around a small but strategic bunker.
3	Captain’s Bluff	172	The bold will take dead aim at the historic lighthouse that presides over scenic Point Vicente, which was named by Captain George Vancouver in 1790.
4	Point Fermin	136	Golfers shots will ride a prevailing tailwind down to Point Fermin.
5	Little Blue	115	A delicate shot inspired by the native El Segundo Blue Butterfly, framed by a vast Pacific Ocean backdrop.
6	Portuguese Bend	145	Like its namesake, the green complex has a lot of movement.
7	Punchbowl	150	Favor the left side to catch the slope of the partial punchbowl green.
8	Catalina	173	On a clear day, from here Catalina Island will seem only a short distance away.
9	Whale Road	121	It’s not uncommon to spot migrating gray whales from the dramatic viewpoint of this finishing hole.
Total Yardage: 1,239			

**Approximate yardages measured from back tees. Middle and forward tees total approximately 950 yards and 674 yards, respectively. Final yardages may vary slightly.*



ECOLOGICAL PHILOSOPHY AND STEWARDSHIP AT TERRANEA RESORT

Natural Haven If there was ever a setting that retains the essence of the unspoiled beauty of California's coast, Terranea Resort is it. Terranea was meticulously designed with the utmost reverence to its native environment. Guided by the philosophy of ecological sustainability, the resort's aesthetic embraces a continuous interplay with nature and the existing coastal habitat and Pacific Ocean. Every effort has been made to protect and steward this unique environment on the Palos Verdes Peninsula, preserving one of Southern California's most scenic and coveted coastlines for future generations.

Minimal Impact Terranea is dedicated to protecting the valuable coastal resources that define the Palos Verdes Peninsula and make Terranea one of the most valued natural locations in the world. From the beginning, Terranea Resort has been committed to minimizing its environmental footprint. Eco-friendly practices are featured prominently throughout the resort, adhering closely to measures that protect open space, improve wildlife habitat and enhance local water quality. Today, Terranea occupies only one-quarter of its 102-acre site – allowing guests to enjoy more than 75 acres of natural landscape.

Additional Environmentally Friendly Measures:

- No land was removed from the area during the development of Terranea. Instead, existing structural and raw materials were recycled in the site preparation, including more than 65,000 tons of onsite stone that was quarried and crushed to utilize under roads and walkways.
- Approximately 45 mature trees, legacies of Marineland dating over 50 years old, were carefully boxed and preserved during construction and then replanted throughout the site as a tribute to area's history.
- Terranea employs natural irrigation and water treatment through a series of wet ponds and vegetated wetland channels called Bioswales. These wetlands enhance water quality and also serve as a habitat for native avian species. First flush rainfall collection systems called Storm Filters also reduce and treat runoff of pollutants.
- The resort's native plant palette features coastal species indigenous to Palos Verdes and the Channel Islands. The development team worked diligently to restore, protect and preserve the ecological balance of the area by replacing non-native plants with ones indigenous to the region.

Each were locally cultivated and grown by the Palos Verdes Land Conservancy to reinforce biodiversity. Pesticides and fertilizers are limited to those which are either organic in nature or pose no residual effect on the environment.

- All three sparkling resort pools are treated with saltwater in lieu of a fully chlorinated system. The process is both environmentally friendly and healthier for pool users.
- Terranea's sustainable growing philosophy incorporates seasonal dining menus that feature local ingredients and organic, freshly picked produce and herbs from the Chef's Garden.

Natural Encounters

Terranea Resort encourages guests to explore its unique ecology and embrace environmentally friendly practices through a variety of conservation programs as well as exciting and educational activities.

With more than 14 acres of natural habitat surrounding the resort, it is easy to witness the local fauna at Terranea. The resort offers many opportunities to view a range of wildlife in their natural environs. Guests can enjoy sights of everything from whale migrations to spotting the endangered El Segundo Blue Butterfly.

- Naturalist led tours guide visitors along the resort's extensive walking, hiking and bird watching footpaths along the scenic Discovery Trail, part of the Palos Verdes Peninsula trail system. The on-site naturalist help further the awareness of the land's unique ecology, educating guests on the resort's coastal flora and fauna, like the California crabapple, a rare species that grows only on the Peninsula and Catalina Island.
- California Blue and Pacific Gray whales migrate the waters just 50 yards offshore from December through May. The Pacific Gray Whale mesmerizes spectators with up to 2,500 coastal sightings a year. A one-of-a-kind volunteer program lets guests participate in the official whale count.
- The Pointe Discovery activity center and adventure concierge specializes in unique and indigenous recreational excursions, ranging from horseback rides and ocean kayaking to tide pool treks through diverse marine habitat at the Terranea Beach Cove and falconry.
- For guest enjoyment and in support of the local community, several telescopes are set along Terranea's coastal bluffs, to view the whales, sea lions, and dolphins continually present offshore. Proceeds from the coin-operated telescopes are donated to area non-profit environmental organizations: The Palos Verdes Land Conservancy, Marine Mammal Care Center and Algalita Marine Research Foundation.

Unique Green Measures

Terranea Resort embraces the vision of Destination Hotels & Resorts' environmental initiative, *Destination Earth*, in decreasing energy and water usage, reducing waste, increasing recycling and composting, and purchasing local and organic food and beverages when possible.

In addition to these standards, Terranea, is a steward of the environment, is committed to innovative solutions that help inspire guests and develop a greater degree of environmental awareness.

Green Measures:

- Employee uniforms are made of bamboo or chemical free organic cotton, wool or hemp, and organic dry cleaning services are offered;
- Hybrid and low emission vehicles are used to reduce carbon emissions, and carpool programs are encouraged for resort staff;
- Dimmers, motion detectors, low-voltage devices and fluorescent bulbs are utilized to reduce total lighting;
- Terranea's golf tees are completely biodegradable;
- Guestrooms offer biodegradable amenity containers and a voluntary reuse program for linens and towels.
- Pointe Discovery offers an innovative *Fun with Purpose* program that provides exciting activities that also promote support the environment. Programs include sea lion release, plant a tree, edible landscapes and more.

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mar'sel

MICHAEL FIORELLI
Chef de Cuisine

As the chef de cuisine of Terranea's signature restaurant, mar'sel, Michael Fiorelli is a true artisan of contemporary farm-to-table cuisine, delivering an inventive and refreshing take on a classic California menu that celebrates the region's seasonal abundance. Local ingredients inspire Fiorelli's whimsical interpretations, a tribute to farmers who dedicate their livelihoods to sustainable community. Bursting with color, his artful presentations and simple flavors underscore a strict attention to detail and celebrated gourmet repertoire that impresses the most sophisticated palate.

Fiorelli's carefully developed signature style is the product of raw passion and years spent in some of the country's most prestigious kitchens. Born and raised in Long Island, NY, his early interest in cooking laid the groundwork for his first career milestone as Chef de Partie at the legendary Susanna Foo in Philadelphia. Working under the tutelage of the James Beard Award-winning chef, Fiorelli learned the ropes at one of the nation's top restaurants and his genuine love of food and natural talent quickly made him a rising star.

Within a year, he was offered the role of Lead Chef under European Master Chef Peter Timmons at the five-star Greenbrier Resort in West Virginia. For three years, Michael operated The Tavern Room and trained with Timmons, whom he says, "taught me the value of truly respecting your ingredients."

The self-taught chef has since risen to prominence under the tutelage of culinary icons that include celebrity chef Kerry Simon of Simon LA and James Beard Award winner Mark Militello of Mark's at the Park – where Fiorelli was named a "South Florida Rising Star Chef." Fiorelli's seasoned career also spotlights tenures at the Little Nell in Aspen and Darden Restaurants' Seasons 52, as well as the nationally acclaimed The Inn at Little Washington – whose all-star chef, Patrick O'Connell, winner of the James Beard Award for Outstanding Chef, Fiorelli credits in developing his passion for seasonal, locally harvested cuisine while working with neighboring farmers.

Now at mar'sel, Fiorelli delights guests with dishes as thrilling as the dining room's Pacific Ocean views. Says the chef of his approach: "My whole cooking philosophy stems from the idea that great food needs two things: love and salt." Fiorelli's ongoing commitment to the integrity of fresh California cuisine calls for only the highest quality farmer's market ingredients and organic produce grown in Terranea Resort's own Chef's Garden.

Garnering attention from the culinary community, Chef Fiorelli has also showcased his talents at prestigious food and wine events throughout Southern California and around the country. Appearances include the renowned Aspen Food & Wine Festival, as well as the annual Manhattan Beach Wine Auction and Cart For A Cause, Los Angeles.

Fiorelli was recently invited to represent the flavors of California at the distinguished James Beard House in New York City. Hosted by James Beard Foundation members and industry professionals, this dinner event spotlighted Fiorelli's homegrown menu with wine pairings from partners Master Grower Geri Miller and Darioush Winery of the Napa Valley.

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Historical Timeline

A New Chapter for a Historic Site Along the Southern California Coastline

Magnificently poised along one of Southern California's most scenic and coveted coastlines, in Rancho Palos Verdes, Terranea Resort has emerged as an exceptional resort that embraces its natural landscape and historical setting to deliver a distinctive, classic California lifestyle experience.

Long before the resort's debut in June 2009, this pristine setting served as backdrop to a rich heritage and diverse ecology. Guests today need not look far for remnants of this vibrant past, delicately preserved amid the warm ambiance and breathtaking vistas above the Pacific Ocean.

Early Traces: Once a part of the Channel Islands, the Palos Verdes Peninsula shifted slowly over millions of years and fused to the mainland coast of California. As a result, there is a unique collection of rocks and plant species that can only be found along the Peninsula and on the Islands.

Palos Verdes, takes its name from Cañada de Palos Verdes – or “canyon of green trees.” Prior to Juan Cabrillo's Spanish discovery of the Peninsula in 1542, the indigenous Gabrielino-Tongva Tribe lived prosperous lives as seafarers, traders and fishermen on this land's terraced hills and sheltering coves. Years passed as stewardship slipped from Spanish land grants to private ownership, until the 1913 purchase of 16,000 acres by a consortium of New York investors led by Frank A. Vanderlip.

Vanderlip, considered the founding father of the Palos Verdes Peninsula, built the first homes and grand estates on the land in 1924, inspired by a vision of coastal Mediterranean villages that Terranea has since resurrected. Japanese farming communities, developed in the early 1900's, also influenced and helped cultivate the peninsula's natural character. On the northwest hillside adjacent to Terranea remains one of the last Japanese farms, growing fresh cut flowers and prickly pear.

Hollywood History: Terranea's scene-stealing backdrop has attracted Hollywood film crews since the 1950s, when Lloyd Bridges starred as ex-Navy diver Mike Nelson in the popular TV adventure series, *Sea Hunt*. The popular black and white program was filmed in and around the present resort site throughout four seasons from 1958 – 1961. At the time, the land was home to Marineland of the Pacific. *Sea Hunt* is recognized as the first television series that focused on underwater adventures and provided an early platform for the protection of the Earth's resources.

Since then, Terranea's dramatic landscape and oceanfront setting has been featured in numerous television and feature film productions, including:

- *Fun with Dick 'N Jane* (Jim Carrey)
- *Pirates of the Caribbean 1, 2 & 3* (Johnny Depp)
- *The Aviator* (Leonardo DiCaprio)
- *Pearl Harbor* (Ben Affleck, Kate Beckinsale)
- *Charlie's Angels* (Cameron Diaz, Lucy Liu, Drew Barrymore)
- *GI Jane* (Demi Moore, Anne Bancroft)
- *Con Air* (Nicolas Cage, John Cusack, John Malkovich)
- *Face/Off* (John Travolta, Nicolas Cage, Joan Allen)
- *The O.C.*
- *The Beverly Hillbillies*
- *Hart to Hart*
- *The Lucy Show*
- *The Partridge Family*.

Area Milestones

In 1954 the site became home to Marineland of the Pacific, a seaside animal theme park. When it opened, Marineland was the world's largest oceanarium. Opening one year before Disneyland, many considered it California's first major theme park. It was best known for its performing Orcas or "killer whales."

The City of Rancho Palos Verdes was incorporated in 1973.

Marineland was sold and closed in 1986 when acquired by Sea World in San Diego (which had opened in 1964).

Monaghan Development Company purchased the property in 1987 and began the process to develop a hotel on the site. Monaghan abandoned its efforts in 1994 and property ownership was transferred to the Resolution Trust Corporation.

Jim York purchased the land in 1995 from the RTC and began efforts to have the property approved for residential and hotel use.

The ten-year journey to develop what is now Terranea Resort began in 1997.

- Summer 2002: The City of Rancho Palos Verdes approved the project
- Summer 2003: The California Coastal Commission (CCC) approved the project
- Summer 2004: The City of Rancho Palos Verdes approved the CCC's modification
- Fall 2004: Property was purchased
- March 2007: Groundbreaking for Terranea Resort
- June 2009: Terranea Resort Opens, bringing 700 new jobs to the Palos Verdes community



SAVOR THE SOUNDS, SIGHTS AND TASTES OF THE CALIFORNIA COAST AT TERRANEA RESORT

Culinary enthusiasts can raise a glass to California coastal cuisine, with gourmet flair, at Terranea Resort in Rancho Palos Verdes, California. This breathtaking oasis invites guests to explore a range of unique dining destinations set amid glistening waves and vibrant sunsets over the Pacific Ocean. Terranea's eight exceptional venues cater to an international palate with fresh coastal menus and offer settings with a warm, inviting ambiance and spectacular ocean-views, making it one of Southern California's top spots for a culinary getaway.

Dining options at Terranea Resort include:

mar'sel

Terranea's signature restaurant, mar'sel exudes the warmth and classic elegance of Southern California set against a panoramic ocean backdrop. Inside the dining room, natural woods and rich chocolate undertones complement vivid coral accents and Pacific views to create a relaxed, yet sophisticated atmosphere. mar'sel takes its name from the Spanish term for sea, *mar*, and French term for salt, *sel* – a reflection of its contemporary twist on the California-inspired menu. Award-winning Chef de Cuisine Michael Fiorelli brings fresh flavors to his seasonal creations with local ingredients and produce grown in Terranea's herb garden. For an authentic taste of coastal cuisine, guests may dine al fresco on mar'sel's outdoor terrace amid warm sea breezes. Guests can also linger over an extensive wine and cocktail menu at the upscale bar or stargaze beside the stone fire pit. A private dining room offers an intimate setting for special occasions.

Nelson's

A guest favorite for casual dining, Nelson's is perched directly above the ocean coves made famous by the 1950s television series *Sea Hunt* – from which this modern surf shack takes its namesake. The cliff-top eatery pays homage to *Sea Hunt*'s main character Mike Nelson, as well as actor Lloyd Bridges' lifetime efforts to protect the environment and the ocean. Indoor furnishings are made from recycled materials, including Nelson's centerpiece bar countertop, which is fashioned completely of recycled wine bottles. Guests enjoy coastal cuisine and a warm, friendly bar atmosphere surrounded by outdoor fire pits and unrivalled sunset views.

Catalina Kitchen

Enjoy SoCal fare with Mediterranean flair throughout the day – whether with friends, colleagues or the whole family. Settle into Catalina Kitchen’s comfortably chic dining room, or soak up coastline views on the expansive outdoor patio alongside the sparkling resort pool. Guests enjoy a variety of menu options, from hearty breakfasts to fresh lunch items that include flatbreads, Panini sandwiches and Mediterranean salads. In the evening, the menu spotlights flavors of Spain, Greece, Southern Italy and the French Riviera in signature dishes that range from specialty pizzas and pasta entrées to choice steaks and locally caught fish. Families won’t want to miss the weekend brunch, featuring a signature children’s buffet.

Lobby Bar, Living Room & Terrace

Terranea’s sophisticated Lobby Bar, Living Room & Terrace offer inviting spaces to unwind with warm, artistic décor and breathtaking views of the Pacific coast. Inside, guests recline in plush club chairs and sofas beside two fireplaces. The Lobby Bar features weekly musical performances alongside a full menu of signature cocktails, a carefully crafted wine list emphasizing California wineries, and regional microbrews and international beer varieties. Outside on the Terrace, pause long enough to watch a California sunset, or stargaze from a warm seat by the outdoor fireplace.

The Terranea Grill

Relax poolside with refreshing drinks and afternoon fare at **The Terranea Grill**, located adjacent to the main Resort Pool. Guests enjoy an informal menu of appetizers, crisp salads, specialty burgers and sandwiches along with local microbrews, specialty cocktails and non-alcoholic beverages. Enjoy lounge chair service or kick back at a table beneath the shaded patio. Inside the open-air grill, Moroccan-style lanterns and a dark-wood, wrap-around bar offer an inviting après-surf backdrop to watch a sports game or toast the day’s end with friends.

sea beans

Nestled alongside the Lobby courtyard, Terranea’s boutique coffee and sweets shop serves gourmet brews, specialty espresso drinks and organic teas – along with a tantalizing array of freshly baked treats that include pastries, muffins and croissants. Fresh lunch items and light bites range from sandwiches, wraps and salads to smoothies and homemade gelato.

Spa Café

Open for breakfast and lunch, the Spa Café offers a tranquil setting for lighter fare inspired by the seasonal bounty of California. The menu’s wraps, sandwiches and salads spotlight local ingredients and simple preparations, while revitalizing smoothies boost antioxidants with fresh fruits and juices. Enjoy a natural backdrop by the private Spa Pool or on the oceanfront terrace.

Cielo Point

The casual full-service eatery at **Cielo Point** overlooks the exclusive adults-only pool, providing a quiet retreat for grown-ups to enjoy a leisurely meal or iced beverage from their beach chair or private cabana. While pool guests soak up the sun, outdoor enthusiasts can stop by the **Discovery Trail Refreshments** at Cielo Point before exploring Terranea's oceanfront hiking areas. Guests and their canine companions are welcome, with doggie resting places located on the trail side.

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