

## **A QUICK NOTE ABOUT YOUR AUDIO VISUAL NEEDS**

The Terranea Resort has selected Swank Audio Visuals as the exclusive source of audio visual rental equipment, concert sound systems, stage lighting, and professional technical services for guests using the hotel's meeting facilities.

Swank Audio Visuals maintains an office and facilities in the hotel complete with equipment, management staff and technicians. In addition, they operate an after hours service, should you need assistance or additional equipment.

Because Swank Audio Visuals' on-site staff functions as a department of our hotel, they are totally familiar with the unique aspects of our facilities and can offer a consistently superior service to ensure the quality and effectiveness of your meeting.

For your convenience, all charges for audio visual equipment and services will be posted on your master account. If a master account is not established with the hotel, payment is required at the time of your event by check, American Express, Visa, Mastercard or Discover.

For your quick reference, this brochure contains only the most frequently requested audio visual equipment.

Of course, sophisticated and complex requirements, though readily available and accommodated, are beyond the scope of this condensed brochure. If your audio visual requirements are complex, extensive, or out of the ordinary, we suggest you contact the Swank Audio Visuals office in the hotel to discuss your arrangements and personalized quotation.

Thank you for selecting the Terranea Resort.

## **FLEX FOR SUCCESS**

Throughout the planning process and on-site, we provide creativity, confidence and comfort by delivering "Flawless Execution" with a hospitality approach. As part of our continued effort to improve upon our service standards, we have developed a program called FLEX 7. At the conclusion of your event, you will receive a survey via email from our home office. Our goal is to obtain the highest score (7) in every area of customer satisfaction. We look forward to providing you with the best service and audio visual equipment in the industry.



### **TERRANEA RESORT**

6610 Palos Verdes Drive South • Ranch Palos Verdes, CA 90275  
Swank Office: (310) XXX-XXXX • Swank Fax: (310) XXX-XXXX

# **DELIVERING THE SPECTACULAR**



**TERRANEA**<sup>™</sup>  
PALOS VERDES RESORT CALIFORNIA



**AUDIO • VIDEO • LIGHTING • STAGE DESIGN  
EVENT THEMING & PRODUCTION**

**YOUR COMPLETE ON-SITE SOURCE FOR LIVE EVENTS AND MEDIA PRESENTATIONS**

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www.swankav.com



## AUDIO • VIDEO • LIGHTING • STAGE DESIGN • EVENT THEMING • PRODUCTION

Consultation and Pre-Production Design



Computer Data Projection



Full Line of Theatrical and Stage Lighting



Professional and Experienced On-Site Staff



Full Concert Sound Systems



Live Multi-Camera Switching



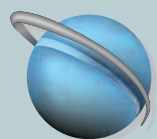
Digital Audio Capture/CD Recording



Multi-Image Presentation



Highlight Video Capture and Editing



**SWANK**  
AUDIO VISUALS

### SPECIALTY PACKAGES (DAILY RATES)

#### 3C Package ..... Call for quote

With Swank's 3C Package you can be assured that every aspect of your event will instill a **creative** energy for your attendees, build a sense of **confidence** for your presenters, and supply a **comfortable** feeling that all your audio visual needs have been anticipated by an experienced team. Package includes a plasma display or data projector, skirted screen, wireless presenter with laser pointer, decorative element on each side of screen, two up-lights (one on each decorative element), two flipcharts with pads and assorted markers, CD or MP3 player with walk-in music, sound system appropriate for room, audio mixer, all cables, connectors, stands and carts, as well as labor for set-up, pre-testing and recovery.

#### Meeting Room LCD Tripod Package ..... \$850.00

*(Designed for up to 50 people - includes installed Catalina projector, screen).* Includes data projector (3300 lumens), draped projection cart, tripod screen to fit room with skirt, data/video/ power cables and labor for set-up, pre-testing and recovery.

#### Meeting Room LCD Fast-Fold Package ..... \$1,050.00

*(Designed for up to 100 people - includes installed Marineland projectors, screens).* Includes data projector (4000 lumens), draped projection cart, Fast-Fold screen to fit room with dress kit, data/video/power cables and labor for set-up, pre-testing and recovery.

#### Large Meeting Room LCD Fast-Fold Package ..... \$1,300.00

*(Designed for up to 150 people).* Includes data projector (6500 lumens), draped projection cart, Fast-Fold screen to fit room with skirt, data/video/power cables and labor for set-up, pre-testing and recovery.

#### LCD Support Tripod Package ..... \$250.00

Includes tripod screen to fit room with skirt, draped projection cart, power cables and labor for set-up, pre-testing and recovery.

#### LCD Support Fast-Fold Package ..... \$375.00

Includes Fast-Fold screen to fit room with skirt, draped projection cart, power cables and labor for set-up, pre-testing and recovery.

#### Meeting Room LCD Monitor Package ..... \$750.00

Includes 65" LCD monitor, video, VGA and power cables, as well as labor for pre-testing and technical assistance throughout the day.

#### Flipchart Package ..... \$95.00

Includes flipchart stand, self-stick flipchart pad and four markers, as well as labor for set-up and recovery.

#### House Audio Wired/Wireless

#### Microphone Package ..... \$180.00/295.00

Includes wired or wireless microphone, patch into house sound system, as well as labor for set-up, pre-testing and recovery.

#### Wired Microphone Package ..... \$475.00

Includes wired microphone, Mackie 1402 audio mixer, Meyer UPM powered speaker with speaker stand and power cables, as well as labor for set-up, pre-testing and recovery.

#### Wireless Microphone Package ..... \$600.00

Includes wireless microphone system, Mackie 1402 audio mixer, Meyer UPM powered speaker with speaker stand and power cables, as well as labor for set-up, pre-testing and recovery.

#### Small Lawn Lighting Package ..... \$500.00

Includes four Source Four Par light fixtures with colored gels, as well as labor for set-up, pre-testing and recovery.

#### Small Terrace Lighting Package ..... \$750.00

Includes five LED Par light fixtures in color of choice, four Source Four Par lighting fixtures with colored gels, and all necessary cables, as well as labor for set-up, pre-testing and recovery.

#### Palos Verdes Terrace and Lawn

#### Lighting Package ..... \$1,500.00

Includes ten LED Par lighting fixtures in color of choice, eight Source Four ellipsoidal lighting fixtures with projected gobo patterns, six Source Four Par lighting fixtures with colored gels, a custom projection gobo with your logo or initials and all necessary cables, as well as labor for set-up, pre-testing and recovery.

### INTERNET & PHONES

#### High-Speed Wired Internet Access

One hard line ..... \$350.00 for the first day  
..... \$150.00 for each additional day  
Four-port router ..... \$40.00 per day

#### High-Speed Wireless Internet Access

Up to 15 laptops ..... \$450.00 for the first day  
..... \$350.00 for each additional day  
16-50 laptops ..... \$600.00 for the first day  
..... \$450.00 for each additional day

#### Phone

House phone .....\$50.00  
Direct-dial phone (includes phone)  
..... \$175.00 for the first day  
.....\$100.00 for each additional day  
Polycom speakerphone ..... \$250.00/day

### LABOR RATES\*

#### Standard Equipment Operator:

Half-day(5 hours) ..... \$500.00  
Full-day(10 hours) ..... \$800.00  
Holiday/overtime (after 10 hours) ..... \$120.00/hour

#### Specialty Equipment Operator:

Half-day(5 hours) ..... \$600.00  
Full-day(10 hours) ..... \$1,000.00  
Holiday/overtime (after 10 hours) ..... \$150.00/hour

#### Technical Director:

Full-day(10 hours) ..... \$1,200.00  
Holiday/overtime (after 10 hours) ..... \$180.00/hour

#### Professional Rigger:

Call for quote.

\* Five-hour minimum charge per technician.

All Swank Audio Visuals' package pricing includes labor for set-up, pre-testing and equipment removal.

- Environmentally friendly item