

A QUICK NOTE ABOUT YOUR AUDIO VISUAL NEEDS

The Terranea Resort has selected Swank Audio Visuals as the exclusive source of audio visual rental equipment, concert sound systems, stage lighting and professional technical services for guests using the hotel's meeting facilities.

Swank Audio Visuals maintains an office and facilities in the resort complete with equipment, management staff and technicians. In addition, they operate an after-hours service, should you need assistance or additional equipment.

Because Swank Audio Visuals' on-site staff functions as a department of our resort, they are totally familiar with the unique aspects of our facilities and can offer consistently superior service to ensure the quality and effectiveness of your meeting.

For your convenience, all charges for audio visual equipment and services will be posted on your master account. If a master account is not established with the resort, payment is required at the time of your event by check, American Express, Visa, Mastercard or Discover.

For your quick reference, this brochure contains only the most frequently requested audio visual equipment. Of course, sophisticated and complex requirements, though readily available and accommodated, are beyond the scope of this condensed brochure. If your audio visual requirements are complex, extensive or out of the ordinary, we suggest you contact the Swank Audio Visuals office in the hotel to discuss your arrangements and personalized quotation.

Thank you for selecting the Terranea Resort.

FLEX FOR SUCCESS

Throughout the planning process and on-site, we provide creativity, confidence and comfort by delivering "Flawless Execution" with a hospitality approach. As part of our continued effort to improve upon our service standards, we have developed a program called FLEX 7. At the conclusion of your event, you will receive a survey via email from our home office. Our goal is to obtain the highest score (7) in every area of customer satisfaction. We look forward to providing you with the best service and audio visual equipment in the industry.

FL7EX

PROOF
NOT FOR DISTRIBUTION
REQUIRES REVIEW AND APPROVAL
FROM REGIONAL MANAGER

TERRANEA RESORT

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DELIVERING THE SPECTACULAR



TERRANEA[®]
RESORT



AUDIO • VIDEO • LIGHTING • STAGE DESIGN
EVENT THEMING & PRODUCTION

YOUR COMPLETE ON-SITE SOURCE FOR LIVE EVENTS AND MEDIA PRESENTATIONS

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- Consultation and Pre-Production Design
- Computer Data Projection
- Full Line of Theatrical and Stage Lighting
- Professional and Experienced On-Site Staff
- Full Concert Sound Systems
- Live Multi-Camera Switching
- Digital Audio Capture/CD Recording
- Multi-Image Presentation
- Highlight Video Capture and Editing



AUDIO • VIDEO • LIGHTING • STAGE DESIGN • EVENT THEMING • PRODUCTION

PROJECTION/VIDEO DISPLAY PACKAGES (DAILY RATES)

LCD Support Tripod Package \$275
 Includes tripod screen to fit room with skirt, draped projection cart, power cables, as well as labor for set-up, pre-testing and recovery.

LCD Support Fast-Fold Package \$375
 Includes Fast-Fold screen to fit room with dress kit, draped projection cart, power cables, as well as labor for set-up, pre-testing and recovery.

Meeting Room LCD Monitor Package \$600
 Includes 65" LCD monitor, video, VGA and power cables, as well as labor for pre-testing and technical assistance throughout the day.

Meeting Room LCD Tripod Package \$700
(Designed for up to 150 people - includes installed Catalina projector and screen.)
 Includes data projector (3300 lumens), draped projection cart, tripod screen to fit room with skirt, data/video/power cables, as well as labor for set-up, pre-testing and recovery.

Meeting Room LCD Fast-Fold Package \$1,050
(Designed for up to 100 people - includes installed Marineland projectors and screens.)
 Includes data projector (4000 lumens), draped projection cart, Fast-Fold screen to fit room with dress kit, data/video/power cables, as well as labor for set-up, pre-testing and recovery.

AUDIO PACKAGES

House Audio Wired Microphone Package \$210
 Includes wired microphone, patch into house sound system, as well as labor for set-up, pre-testing and recovery.

House Audio Wireless Microphone Package \$365
 Includes wireless microphone system, patch into house sound system, as well as labor for set-up, pre-testing and recovery.

Wired Microphone Package \$475
 Includes wired microphone, Mackie 1402 audio mixer, Meyer UPM powered speaker with speaker stand and power cables, as well as labor for set-up, pre-testing and recovery.

Wireless Microphone Package \$600
 Includes wireless microphone system, Mackie 1402 audio mixer, Meyer UPM powered speaker with speaker stand and power cables, as well as labor for set-up, pre-testing and recovery.

LIGHTING PACKAGES

Moon Balloon Package \$650
 Includes inflatable sphere providing white, diffused, dimmable area lighting for up to 150 people, lighting stand, cloth cover, as well as labor for set-up, pre-testing and recovery.


Small Area Lighting Package \$1,000
 Includes colored area lighting, buffet lighting (if applicable), as well as labor for set-up, pre-testing and recovery.
(For use on the Point Lawn and the Cove Lawn.)
 Add \$500 for string lights.

Medium Area Lighting Package \$2,000
 Includes colored area lighting, buffet lighting (if applicable), as well as labor for set-up, pre-testing and recovery.
(For use in the following areas: Cielo Point, Palos Verdes Terrace, Catalina Terrace, Ocean Lawn and Cottage Lawn.)
 Add \$500 for string lights.


Large Area Lighting Package \$2,500
 Includes colored area lighting, buffet lighting (if applicable), as well as labor for set-up, pre-testing and recovery.
(For use at the Resort Pool and Palos Verdes Meadows.)
 Add \$750 for string lights.

MEETING ACCESSORIES (DAILY RATES)

 **Adhesive Flipchart Package \$95**
 Includes flipchart stand, recycled self-stick pad and four markers, as well as labor for set-up and recovery.

 **Whiteboard Package \$95**
 Includes 3' x 4' whiteboard with multi-colored dry-erase markers as well as labor for set-up and recovery.

Wireless Presenter Package \$50
 Includes a wireless presenter with built-in laser pointer, as well as labor for set-up, pre-testing and recovery.

 - Environmentally friendly item

INTERNET & PHONES

HIGH-SPEED WIRED INTERNET ACCESS
 One hard line \$350 for the first day
 \$150 for each additional day

HIGH-SPEED WIRELESS INTERNET ACCESS
 Up to 15 laptops \$450 for the first day
 \$350 for each additional day
 16-50 laptops \$600 for the first day
 \$450 for each additional day

PHONE
 House phone \$50
 Direct-dial phone (includes phone) \$175 for the first day
 \$100 for each additional day
 Polycom speakerphone \$275/day

TECHNICAL ASSISTANCE* (HOURLY RATES)

SPECIALTY SET-UP AND RECOVERY:
 Monday - Sunday \$80
 Overtime (after eight hours) \$120
 Holidays \$160

GENERAL EQUIPMENT OPERATOR:
 Monday - Sunday \$100
 Overtime (after eight hours) \$150
 Holidays \$200

TECHNICAL DIRECTOR & SPECIALTY OPERATION:
 Monday - Sunday \$120
 Overtime (after eight hours) \$180
 Holiday \$240

* Five-hour minimum charge per technician.

All Swank Audio Visuals' package pricing includes labor for the set-up, pre-testing and removal of equipment.

Applicable delivery charges not included.

